



JAN-FEB 2024

Impact Newsletter

Tennessee Realtors Appoints New President

INTRODUCING MRS. REGINA HUBBARD



The Jackson, Memphis and Nashville Chapters of NAREB recently held a commemorative “A Seat at the Table” celebration for the 2024 incoming President of the Tennessee Realtors, Mrs. Regina Hubbard. It is noteworthy that Mrs. Hubbard is the first African American female realtor to hold this position in the history of TR and currently serves as the only African American of the Executive Board of the almost 100 year old organization. As a 27 year veteran of the real estate industry, Mrs. Hubbard brings a very impressive resume to TR to fulfill their vision and mission through application of its strategic core pillars to, I. Elevate II. Advocate III. Promote and IV. Engage its membership for success.

Mrs Regina Hubbard is the widow of a realtor, Mr. Lester Hubbard, whom she followed into the real estate profession. Together they were the broker owners of Lester Hubbard Realtors for over 17 years. Her history in the real estate industry has always been one of participation, learning, growth and inclusion. President Hubbard is a graduate of Case Western University, a Leadership Memphis Grassroots graduate, Leadership Tennessee Realtors graduate, former GRI Student of the Year, and a broker/trainer with Fast Track Realty. President Hubbard holds the ABR, E-PRO, Master GRI, At Home with Diversity, CIPS designations and C2EX Endorsement. In 2022 Regina Hubbard was selected as NAR’s first ever C2EX (Commitment to Excellence) Ambassador of the year. In addition to being a 23-year member of Memphis Area Association of Realtors, Mrs. Hubbard is a past President, Director and Officer of MAAR; a NAREB Realist of the Year, a member, former Director and Officer; a community volunteer with Habitat for Humanity and other affordable housing platforms including board membership with THDA, and Convergence Memphis. President Hubbard’s tireless participation for Equity in Housing and her motto, a paraphrase of the Golden Rule: “Treat each customer the way I want to be treated in the same situation” are great personal and professional pillars that we in the real estate finance industry and membership of TNMBA chapters across the state wish her much success as the 2024 President of Tennessee Realtors.

DEI Champion: TNMBA's DEI Taskforce

CONTINUING SERVICE TO ALL COMMUNITIES



Our TNMBA Diversity Equity and Inclusion Taskforce members made a commitment to serve as ambassadors for inclusive practices across our State. The Taskforce members have promoted the industry significance of the representation and inclusion of diverse backgrounds, and perspectives in our organizations and associations. This group's aim has been to make the TNMBA and its local chapters the gold standard for effective diversity, equity and inclusion practices and thought processes designed to facilitate conversations centered on TNMBA's DEI Pillars: Identify, Invite, Include. This group has also supported each other to reach great heights and successes within our association and industry. The Taskforce has helped further diversify the TNMBA Board and CMB society with members of color and LGBTQ community; helped install the first two African American Chapter Presidents in the 64 year History of TNMBA; and won many state, local and community awards for its work.

Here are a few specific accolades and achievements of this dedicated group of ambassadors:

- 8 Taskforce members earned their Accredited Mortgage Professional, AMP designation
- 5 earned their Certified Mortgage Banker, CMB designations
- 10 were in the TNMBA Future Leaders program
- 3 were TNMBA DEI Scholars
- 7 were MBA Path to Diversity Scholars
- 11 were TNMBA & Local Chapter Board Members
- 4 have been TNMBA "Mortgage Bankers of the Year"- 2019, 2020, 2021, 2022
- 1 National MBA Future Leader program member and
- 1 Willis Bryant Award Winner

As we move forward to the next progression in our DEI journey, we want to thank the Taskforce for leading the way to breaking down barriers, shattering glass ceilings and establishing a solid foundation of inclusion for TNMBA to build upon.

MPact Summit Coming Soon

RESERVE YOUR TICKETS FOR THIS SPRING!

Join your real estate industry young professional peers for MBA mPact's second annual Summit on Thursday, April 4, 2024! The summit will be held in Plano, TX, and will consist of a full day of professional development sessions and networking opportunities. Agenda coming soon. Location details will be provided upon registration.

Visit the link below to register. Early bird prices for members end February 29th.



[LEARN MORE](#)

Congratulations Toumie!

TOUMIE PARROT, AMP NAMED NASHVILLE NAHREP CHAMPION



Congratulations to TNMBA DEI Taskforce member, Toumie Parrot, AMP for being named the "2023 Nashville NAHREP Champion". This award recognizes a member of the real estate and finance community that supports the mission of NAHREP and its members.



Building Black History

ORANGE MOUND, TN



Orange Mound, a Memphis community created for African Americans in the late nineteenth century, is a significant example of how “Jim Crow” segregation impacted neighborhood development in urban Tennessee. In 1890, developer E. E. Meacham acquired a portion of the earlier Deaderick Plantation to construct a segregated neighborhood for African American homeowners. He named the neighborhood Orange Mound after the Osage Orange hedges that had lined the Deaderick Plantation. The new neighborhood bordered the Mid-South Fairgrounds to the southeast while a stronghold of the Ku Klux Klan bordered the fairgrounds just to the west.

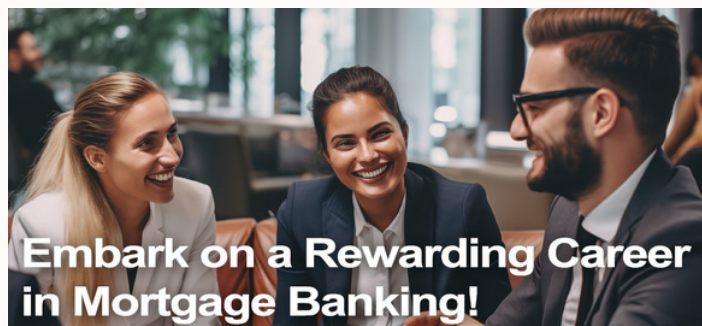


Tennessee Mortgage Bankers Association



TNMBA is thrilled to announce our partnership with Middle Tennessee State University for a dynamic new course offering through the Jennings A. Jones College of Business and Centergy Academy. Students can dive into the dynamic world of mortgage banking with a comprehensive course, designed to equip you with the knowledge and skills for fulfilling career in our ever-evolving industry. Courses include Ethics in Mortgage Lending, Regulatory Compliance, Profitable Production Management and more!

For more information, connect with Philip Seagraves at philip.seagraves@mtsu.edu or call 615-898-5750. You can also visit the link below.



**Embark on a Rewarding Career
in Mortgage Banking!**

[LEARN MORE](#)

MBA's School of Mortgage Banking Offers Classes in Nashville!

REGISTER TODAY FOR SOMB I, II AND III

Complete the Schools of Mortgage Banking and Earn your Accredited Mortgage Professional (AMP) Designation: Classes offered in Nashville April 2024



REGISTER TODAY

MPact Spotlight Award

SUBMISSIONS END JANUARY 31



MBA's mPact Young Professional Spotlight Award will highlight five rising stars in the real estate finance industry. Share with us the impact you, or a team member, has had on the real estate finance industry. Celebrating individuals dedicated to their company's prosperity, personal development, and a commitment to enhancing communities and empowering future homebuyers. Seize the opportunity to join this elite group of emerging leaders, 35 and under, by applying before the deadline on 01/31/2024.

Self-nominations are welcome. In addition to the online form, a high-resolution, 300 dpi, professional-quality digital photo (headshot) of the nominee must be submitted.

Please note: All information supplied on the nomination form will be considered on the record and is subject to publication.

Deadline to submit nomination form is January 31, 2024.

NOMINATE SOMEONE TODAY!



Middle

NMBA members attend NAHREP Nashville Gala and 2024 Board Installation. NMBA member, Claudia Rios was installed as the 2024 President!



Middle

NMBA and TNMBA sponsored the Substance & Success Soirée presented by NAREB Nashville. This year end celebration honored outgoing leadership and installed their 2024 President, Shawanda Dodson-Crawford and Executive Board. Congratulations to these new leaders!





West

Members of TNMBA attended the Instillation Celebration of Tennessee Board of Realtors new president, Mrs. Regina Hubbard.

Middle

NMBA members attend the 2024 Installation Lunch for Greater Nashville Realtors. Congratulations to the new leadership!



Are You The Next Scholarship Winner?

DEI SCHOLARSHIP APPLICATIONS COMING SOON

Since 2020, TNMBA's DEI Scholarships have promoted equal access to educational opportunities for underrepresented groups in the real estate finance industry. These scholarships support individuals from diverse backgrounds by providing financial assistance to pursue industry designations such as AMP, CMB, CRU, RCMS, CMCP and other education and industry activities. By doing so, DEI scholarships contribute to creating a more inclusive and diverse academic environment, fostering representation, and opportunity for growth within our industry. Look for more information on how you can apply for the DEI Scholarship coming January 2024!



Previous winners include Tiffany Searcy Wright (2020, earned CMB and AMP designations), Aimee MacIlveen (2021, earned CMB and AMP designations), Jennifer Green (2022, earned CMB and AMP designation, graduate of MBA's Future Leaders Program), and Troy Smith (2023, currently enrolled in School of Mortgage Banking II pursuing AMP designation).

[LEARN MORE](#)



**TNMBA's
DIVERSITY,
EQUITY &
INCLUSION
TASKFORCE**

Work with us today

HAVE ANY QUESTIONS ABOUT JOINING THE TASKFORCE?

Learn how you can support the DEI Taskforce in future initiatives.

[VISIT OUR WEBSITE](#)